



Contracted under the accreditations and professional services of Axis Travel Centre



Referred to as "PPT"- Powered by Axis Travel Centre, accreditation's and security.

Within Axis Travel Centre , there is a separate travel clientele portfolio of travellers that is catered for by industry veteran Max Najar.

- MAX NAJAR has a trademarked and registered company called "Priority Portfolio Travel Pty Ltd"™© -known as PPT, that owns the business name Axis Travel Centre,



PLEASE NOTE that PPT does not market or advertise to secure clients. Max Najar accepts clients within this exclusive PPT portfolio by INVITATION ONLY. is reserved for clients who engage the professional services of Max Najar-by INVITATION ONLY. Under unique circumstances Max Najar may invite past clients to apply for either of the two service levels below, totally at their discretion, with zero paperwork required to join. This "Invitation Only" offer is strictly controlled and totally at the discretion of Max for clients to make their own informed-choice to accept or decline.

➤ **Priority Portfolio Travel "™© ACCEPTANCE:**

Acceptance to be part of the "PRIORITY PORTFOLIO TRAVEL" client list is not based on the value or the travel classes/standards required nor the destination nor the reputation of the client.

Acceptance as a PPT client is based on Max Najar accepting your travel booking request after consideration is given for what is requested with emphasis on his available time at the time of your request and his ability to allow quality, dedicated time to deliver the highest level of professional services without compromising the standards expected from himself or his supporting PPT team. The clientele base is restricted in numbers.

➤

PPT is not about quantity – it is about quality. A mutual respect of time and the sharing of his PPT intellectual property is essential to ensure the longevity of maintaining the values of "PRIORITY PORTFOLIO TRAVEL"™© .

[CLICK AXIS TRAVEL CENTRE WEBSITE](#) to discover what Axis Travel Centre is all about or ignite a passion to join PPT!

[CLICK TESTIMONIALS HERE!](#)

- We will not offer travel options if they compromise our professional services and advice which may not suit our business model or expose us to be legally liable and accountable. We have a vested interest to keep clients updated and informed, but we will not be swayed by misleading marketing campaigns, various "lowest price" deals or heavy advertising campaigns who tend to steer away from providing appropriate service levels or usually omit the "fine print". We stand by what we advise and say and deliver based on our research, expertise and experiences.
- Validation of what we have achieved since 1978 via our peers and external business associations [CLICK HERE.](#)
- We respect and focus on preserving the intangible qualities of time, civility and the personal human touch that remain solid elements that no computer, no anonymous toll-free phone number, anonymous website or inexperienced person can ever emulate.
- To protect clients, we adhere to and abide by ATIA (Previously AFTA), ACL, ACCC, ASIC, DFAT, AUSTRAC, IATA regulations and strict protocols.



[Priority Portfolio Travel services "™©-\(PPT\) by INVITATION ONLY.](#)

Managed by veteran Travel director/manager, Max Najar of Axis Travel Centre, a private and restricted portfolio of clients are powered by AXIS TRAVEL CENTRE . Max Najar and his company are a past member of the American Express Travel Network for over 30 years and a global winner of [multiple American Express International Travel Agency and Management awards .](#)

His passion is endorsed by using expertise gathered since 1978 to focus on VIP clientele in addition to current Titanium, Centurion, Platinum and other premium clientele, delivering mature expert advice, experience, confidentiality and a wealth of IP to clients who expect the highest level of dedicated meticulous expert advice and professionalism.

[Priority Portfolio Travel "™©-:YOUR ABILITY TO PARTICIPATE](#)

Current clients of Max Najar remain as they have requested within a strictly controlled and very limited database of clients worldwide.

New referrals wishing to join his portfolio can be considered via a personal invitation, via a senior AXIS advisor(s)' referral via or via a current PPT client.

Acceptance is at his sole discretion as his time and ability to provide promised attention to detail and services are limited, so a balanced approach is applied to ensure he does not compromise his available time and services.

There are two levels of PPT services that are available and in use :

Level 1 : For a ONE-OFF Travel booking : Reserved for clients requiring only a one-off travel service for Domestic and International travel advice, quotes, planning, bookings and ongoing services, with this per person *Suitable for only a few trips per year.* (Adult and Child-fees are the same, Infants are free) payable per booking made

- When engaging his services, for a one-off travel booking each PPT client within the PPT database is required to pay a PCF of \$330 PP prior to engage the professional services of Max Najar . This fee is nonrefundable and payable in addition to any travel, or other related costs are levied linked to any Airline, Supplier or Axis Travel Centre Terms and Conditions. I
- Max Najar is contactable to PPT one-off clients 24 x 7 to assist and advise in cases of emergencies or afterhours needs, with Airline, Supplier and Axis Travel Centre Fees applicable where noted.
- To engage the "Emergency and/or After Hours" services of Max Najar our Fee is FREE if he or his accredited advisors are in any way at fault, otherwise a fee of \$550 per trip/file (not PP) P/P per hour or any part thereof is levied-payable in advance. *Importantly quality Travel Insurance may repay such claims as per their PDS= (Product Disclosure Statement) . CLICK" "Emergency and/or After Hours" services or visit our website www.axistravel.com.au*
- Unlimited one-off travel bookings can be activated by clients as they wish with each travel booking attracting same fee schedule , \$330 PP per booking file. We suggest to consider the RETAINER FEE subscription level below if multiple travel trips are envisaged per 12 month period as it may be more beneficial in costs and ongoing services/benefits.

A PPT accepted client can opt into the below PPT RETAINER FEE level of travel servicing , being.....

Level 2 : Subscribe to the RETAINER FEE subscription * - Reserved for clients requiring a continuum series of Domestic and International travel advice, quotes, planning, bookings and ongoing services per month or per year. Mathematically worthwhile for clients who travel regularly and wish to have a professional service allocated for all travel for self or immediate family without paying the one-off fees Suitable for a continuous flow of travel bookings per year for self, duo or family-travelling independently or as a unit.

(Adult and Child-fees are the same, Infants are free) payable per booking made(Maybe tax deductible).

The benefits and distinct advantages of engaging the RETAINER FEE are:

- **Extended Business hours** to communicate with Max directly utilizing this service from 0800 am to 5.00 pm MO to FRI.
- **Contactable After Hours is also available 24 x 7 if warranted via exclusive email , text and phone contacts** .Logically extra costs/fees may apply if relevant for additional services required from Airlines, Suppliers, other travel components and/or those applicable via Axis Travel Centre To engage the "Emergency and/or After Hours" services of Max Najar our Fee is FREE if he or his accredited advisors are in any way at fault, otherwise a fee of \$550 per trip/file (not PP) P/P per hour or any part thereof is levied-payable in advance. *Importantly quality Travel Insurance may repay such claims as per their PDS= (Product Disclosure Statement) . CLICK" "Emergency and/or After Hours" services or visit our website* **Access priority communications**, advice, support + bookings for "RETAINER FEE" clients via Max .
- **Enjoy privy Travel Industry Press releases and other communications**, usually not accessible by other consumers, based on a client(s) interest.
- **Invitations to attend special events or occasions, usually with zero costs**, based on noted client(s) interests.
- **Expect unique and possibly unusual**, respectful travel surprises or free upgrades ,personalised concierge services or other quality items to enhance your travel .
- **Ability to communicate on Weekends and Public Holidays** for important/emergency/exceptional circumstances directly with Max. *Airline, Supplier and Agency fees will apply if deemed necessary by Max and each relevant supplier terms and conditions.*

RETAINER FEE LEVELS:* The one-off Level \$330 fee per person is not payable in addition to a client who subscribes to this "RETAINER FEE" level. This fee is absorbed within the chosen level below. It is not paid additionally:

- **LEVEL ONE** : Applicable RETAINER FEE : Per Person: \$155 AUD per month.
- **LEVEL TWO** :Applicable RETAINER FEE : Per Duo-2 persons \$310 AUD per month.
- **LEVEL THREE** :Applicable RETAINER FEE : Per Family of 4 persons \$500 AUD per month.
- **LEVEL FOUR** :Applicable RETAINER FEE : Larger families/travelling companions : Negotiable.

CONDITIONS OF RETAINER FEE *

- **PAYMENT:** Via "Signature On File" (S.O.F.) or credit into **AXIS bank account** will be applicable to maintain services.
- The nominated **RETAINER LEVEL** is always payable 2 months in advance. Nonpayment will cease services immediately.
- **CANCELLATION:** Cancellation from either party can be activated with written confirmation, but a minimum of 7 days notification required to finalize and balance travel details and accounts. A refund of the nominated fee level is repaid (being one month) if requested by either party to do so on understanding that no Travel advice, bookings or outstanding services or monies are outstanding or required when cancellation becomes effective.
- Any bonafide past **RETAINER** Client(s) can return to the standard **PPT Level 1 "One-Off"** travel level if they wish . No paperwork is required, just a written request to do so .
- International valued clients exchange rates will apply to be equivalent to AUD \$ amounts.
- To be fair and equitable "FAMILY" relates to immediate family of that client -living with them or separately is acceptable- but not for any distant family member.
- To engage the "Emergency and/or After Hours" services of Max Najar our Fee is FREE if he or his accredited advisors are in any way at fault, otherwise a fee of \$550 per trip/file (not PP) P/P per hour or any part thereof is levied-payable in advance. *Importantly quality Travel Insurance may repay such claims as per their PDS= (Product Disclosure Statement) . CLICK" "Emergency and/or After Hours" services or visit our website*
Our advice is that Level 2 "RETAINER FEE" may be tax deductible if listed as a professional "subscription". Clients need to verify this with their accountants.

RESPECTING TIME: We respect the priceless life asset of "time" Many suppliers waste a client's time via "on-hold" phone calls or use unclear overseas-Call-Centre's or demands to obtain and use (!) personal data. This disrespects a client's time and privacy as "Time "is a priceless component of life. It cannot be reversed, bought, credited or traded, no matter how much money or assets one has © MN1999