







AXIS TRAVEL CENTRE- Established: July 1978. We maintain a tradition of honesty, integrity, and professionalism, exceeding industry standards. Our expertise has earned us multiple travel and business awards. No internet or phone service can match the depth of expertise, security, travel choices, and personal service we offer. Our motto: "When professional advice and quality service matter most."



CLICK HERE

is here to protect your monetary transactions.

The conditions of protecting clients Credit/Charge cards when you book travel with us. CLICK HERE

Refer to full Axis Travel Centre Conditions, Fees and website information www.axistravel.com.au

Transparency & Professional Standards We believe in clear communication, free from industry jargon, to ensure informed choices.

- Commitment:
 - No compromising on professional advice for misleading deals or advertising.
 - Validated by industry peers and business associations.
 - We prioritize personal service over anonymous websites or call centres.
 - o Adherence to ATIA (formerly AFTA), ACCC, ASIC, DFAT, AUSTRAC, IATA and Australian Consumer Laws...

Agreement When Booking with Us All bookings through AXIS are subject to airline, supplier, government, and AXIS terms and fees. Clients acknowledge and accept these conditions by engaging with us.

- Key Points:
 - o All conditions apply to clients and their travel parties.
 - Review supplier conditions before committing.
 - o For uncertainty, ask us. Acceptance of AXIS and supplier terms is assumed if no issues are raised.
 - o Compare our services with other agents and airlines.

Value of a Professional Travel Advisor "If a travel advisor cannot add value beyond pricing, clients should reconsider using them. True value includes expertise, security, and clear guidance."

A quality advisor should:

- Offer expert advice and manage travel arrangements.
- Protect client data and funds with high credentials.
- Save time, reduce stress, and simplify complex booking conditions.

Professional Consultation Fee (PCF) The PCF ensures respect for our time and expertise, essential due to increased demand for professional travel services post-COVID.

- Why We Charge PCF:
 - Time, expertise, and access to exclusive systems.
 - Ongoing training beyond industry standards.
 - Legal accountability for advice and bookings.
 - Adherence to strict security and regulatory standards.

Our Business Model: 3 Steps that we operate under for travel advice, planning and bookings:

- 1. First Contact: Initial advisory/planning is free.
- 2. **Engagement:** PCF is required before detailed planning or quotes. Non-refundable but deducted from the final balance.
- 3. Planning: After PCF payment, detailed quotes and services are provided, with ongoing communication.

PCF Rates: Note: PCF payment is mandatory before in-office or external appointments can be made.

- Domestic Travel: \$55 per person
- International Travel: \$220 per person

Payment Methods:

- o Commonwealth Bank: Name: Axis Travel Centre Client Account BSB: 065163 | Account No: 10017884
- Or Credit/Charge cards with proof of cardmember via Passport and/or Drivers Licence details with written confirmation. As of 2025 Mastercard and Visa card Merchant fees of 1.95% apply. Amex fee is 2.3%..These fees may change but we will advise you of any such changes.

Industry Terms & Jargon

- AXIS: Axis Travel Centre & Priority Portfolio Travel Pty Ltd.
- PCF: Professional Consultation Fee.
- IP: Intellectual Property.
- SABRE: Our secure reservation system.
- IATA: International Air Transport Association.
- ATIA: Australian Travel Industry Association (formerly AFTA).

- ACL: Australian Consumer Law.
- ACCC: Australian Competition and Consumer Commission.
- ASIC: Australian Securities and Investments Commission.
- AUSTRAC: Australian Transaction Reports and Analysis Centre.
- DFAT: Department of Foreign Affairs and Trade.
- AI: Artificial Intelligence.

7 Critical Benefits of Our Services

- 1. Personalized Service: Since 1978, clients deal with experienced advisors, not anonymous call centres.
- 2. Legal Accountability: We follow strict health, visa, customs, and immigration policies.
- 3. Time-Saving & Stress-Free Travel: Advisors handle research, bookings, and itinerary management.
- 4. Expertise & Training: Advisors undergo rigorous annual training.
- 5. Exclusive Travel Offers: Access to best rates and secured bookings through Closed User Group systems.
- 6. Trusted Contacts: Industry relationships for exclusive deals.
- 7. **24/7 Emergency Support**: Our "AID" service ensures client assistance anytime.

At AXIS TRAVEL CENTRE, we offer more than tickets; we provide expertise, security, and commitment to your travel success

OUR BUSINESS MODEL – OUR FEES AND DESCRIPTIONS-BOOKING AIRFLIGHTS / AIRFARES

When we research, book, and issue air tickets, we:

- Clearly advise al clients of what is required, and we adhere to industry regulations and deadlines.
- Add Frequent Flyer data, seat, meal, and special assistance requests.
- Ensure minimum connection times and airport terminal awareness.
- Monitor, manage, and reconfirm flights-before, during and assist after travel has been completed.
- Provide relevant flight options and upload personal data to airlines and government departments.
- Offer FREE rebooking/re-issuing if an airline initiates changes or cancellations.
- Save clients' money, time, and stress by handling logistics.

AIRFARE BOOKING FEES

Australian Domestic Flights

Economy Class: One-way: \$33 PP Return: \$55 PP

Business Class: One-way: \$55 PP Return: \$88 PP

International Flights

Economy Class: One-way: \$110 PP Return: \$220 PP

Premium Economy: One-way: \$150 PP Return: \$250 PP

Business Class: One-way: \$180 PP Return: \$300 PP

o First Class: One-way: \$250 PP Return: \$350 PP

Mixed Classes: Prorated fees apply.

Important Notes on Airfares

Airtickets issued by us must be considered as nonrefundable unless otherwise advised by us in writing. This especially
applies to "Earlybird" or "Instant Purchase" type fares in any class booked. As a bare minimum a 30% Cancellation fee per
ticket will apply unless otherwise advised by us in writing. Travel insurance is essential to cover cancellations or
changes., Airfare prices fluctuate and are only guaranteed upon full payment. Extra baggage fees and surcharges may apply.

ADDITIONAL TRAVEL SERVICES & FEES

- Cruise Bookings (Australian Waters): \$150 per cabin
 - o Includes expert advice, destination insights, and tour recommendations.
- Accommodation Bookings: \$55 per stay (per city/town)
 - o Competitive rates and added inclusions.
- Car Rental & Vehicle Hire: \$55 per rental period
 - Work with accredited companies offering 24/7 roadside assistance.
- Tour Bookings:
 - Long Packaged Tours: \$55 PP
 - Short Sightseeing Tours: \$25 per booking
 - Tour Guide/Driver Hire: \$155 per city/town
- Rail & Ferry Services:
 - Rail Sector Bookings: \$25 PP
 - Rail Pass Bookings: \$55 PP
 - Ferry Bookings: \$55 PP
- Flight Enhancements:
 - Airline Seats: \$35 PP
 - Extra Baggage: \$35 PP (via our system)
- Government & Visa Assistance:
 - o Research: \$110 PP
 - Visa Link Research: FREE (client is responsible for application)
- Event & Concierge Services:
 - Event Bookings: \$55 PP
 - Concierge Requests: TBA (customized per request)
- Financial Services:
 - Foreign Currency Exchange: 1% fee
 - Last-Minute Bookings: \$155 PP
 - Waitlist Requests: \$110 PP (non-refundable)
 - Retrieving Archived Data: \$250 PP (after 12 months)
 - Securing Refunds: \$75 PP

All above fees are payable in addition to any Airline or Supplier fees with both their conditions and those of Axis Travel Centre apply. It is important to note that if you cancel many Suppliers products then expectation of up to 100% cancellation fees can apply, hence suitable quality Travel Insurance is imperative.